

# Senior Relationship Manager

## 100% m/f/d

### Description

With over 40 employees in Zurich and Basel, we are one of the leading independent wealth managers in Switzerland. With our first-class wealth management services, we offer our clients exceptional performance.

As a Senior Relationship Manager, you will manage your own profit center with an established client base and enjoy maximum entrepreneurial freedom and independence. With no pressure to sell and no product push, you have the freedom to concentrate fully on your customers. With access to best-in-class wealth management solutions and support from our centralized portfolio management team, as well as access to a comprehensive research offering, you can provide your clients with optimal solutions.

### What you bring to the table

- A significant client book, characterized by long-standing and trusting client relationships
- Extensive experience in asset management
- A strong entrepreneurial spirit and clear client focus
- A passion for continuing SoundCapital's success story together with like-minded people

### What we offer

- A transparent and attractive cost structure and a performance-based remuneration system
- The prospect of becoming a partner in our successful company
- An integrated EAM platform with direct interfaces to the leading custodian banks
- First-class conditions with over 30 custodian banks
-

The opportunity to grow as an entrepreneur together with customers and build up your own team

- Comprehensive support in all administrative matters and in customer acquisition through our Corporate Center

## Sounds good, doesn't it

Seize the opportunity and get in touch with us without obligation. We look forward to getting to know you.

## Sound in a nutshell

- We manage assets worth CHF 4 billion
- With a team of over 40 experts
- Based in Switzerland – at the pulse of the financial world
- Regulated by the FINMA

## Contact



Beat von Grünigen  
Senior Wealth Manager / Head of Business Development  
[beat.vongruenigen@sound.capital](mailto:beat.vongruenigen@sound.capital)  
+41 44 206 25 24